

St. MARTIN'S ENGINEERING COLLEGE

Dhulapally, Secunderabad – 500100

DEPARTMENT OF TRAINING & PLACEMENTS

CIRCULAR

Date: 15-05-2019.

We are happy to inform you that Training and placement Cell hosting **Future Retail** On-Campus recruitment drive for MBA (Marketing) 2019 batch, on 25th May 2019 (Tentatively).

About Us: A retail pioneer, a growing FMCG player, a path breaker in the Supply Chain business...Every aspect of Future Group as an organization understands and caters to the Indian consumer. Connecting to the unique and interesting buyers and sellers of our community, our various formats have around 300 million customers walking in every day. With over 1500 stores in more than 300 cities across the country, the organization has a provision for your every need- from electronics to apparel, insurance to consumer durables.

Covering the expanse of Food, Fashion and Home, Future Group uses the knowledge and insights of the consumer it has gained over the past decades to make each one of its organizations intrinsically Indian, yet replete with global influences. Combining value for money with quality, our multiple retail formats and brands capture the Indian consumer's pulse and are dedicated towards serving them. .

Visit us: <http://futuregroup.jobs>

JOB DESCRIPTION

Name of the Company: **Future Retail**

Date of Drive & Reporting Time: **25th May 2019**

Venue: **Central Placement Office, 2nd Floor, Dr.APJ Abdul Kalam Block, SMEC.**

Job Title: Management Trainee - Operations

CTC: 2.52 LPA (Other Benefits).

Education: MBA (willing to work in Retailing Sector)

Location: **Heritage Fresh stores across Andhra Pradesh & Telangana**

Roles & Responsibilities:

- Achieve sales targets and margins and ensure profitable store operations as per agreed Profit and Loss guidelines.
- Ensure optimum utilization of available resources and identify new growth avenues for incremental sale revenues.
- Ensure adherence to SOPs in store.
- Analyze space allocation (category-wise and subcategory-wise) in the store with respect to sales generated and recommend necessary changes in the same.
- Ensure prevalence of optimum customer satisfaction in the customer complaints.
- Improve visual merchandising of the in consultation with Merchandising team.
- Update merchandising team on latest trends in the market on price, and product of competitors as well as customer demand.
- Monitor and develop system for controlling pilferage / shoplifting / shrinkage.
- Provide assistance to the project team in terms of liaison with Government bodies, compliance issues, setting up systems and processes
- Inventory Management -Ensure that optimum stock levels are maintained by all the departments through an efficient ordering system.

Competencies & Attributes

- Analytical abilities
- Good interpersonal skills
- Problem solving & decision making skills
- Ability to work independently
- Desire to Improve Things
- Goal-Oriented

Selection Process:

Written Test (Retail knowledge)

Case Study at Store for a weekdays and students need to present PPT

Personal interview

CC to: The Chairman & Executive Director

Director - CR

TPO

Principal